

# PUBLICATION PAPER PRICE FORECAST

**JUNE 2024** 



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#### Introduction & Market Developments

In our last Publication Paper Price Forecast (March 2024), we noted how Demand and Operating Rates were improving for most grades, but not enough to stop price erosion. This was especially so for Mechanical Papers, whereas Woodfree Papers were both tighter and negatively impacted by global market pulp developments, including rising list prices and restricted supply.

The port strikes in Finland were very disruptive for all mills across the country and created additional uncertainty for paper buyers, not least for Magazine Papers, as Finland has such a high level of installed SC and LWC capacity. The strikes were finally resolved on 8<sup>th</sup> April, however, allowing this capacity to "rejoin" the market, which added more pressure on already low industry operating rates for these grades.

There has been some effort by paper manufacturers to continue improving their fortunes, either by announcing further capacity cuts, or by announcing new paper price increases due to rising costs, both for fibre (wastepaper or wood) and other costs (e.g. labour and transportation).

As the high price of paper continued to have a direct impact on consumption (price-demand elasticity), many industry observers and buyers were firm in their belief that SC in particular was suffering from a huge drop-off in paper demand from the retail sector. This resulted in some volume migrating to the Newsprint sector, whilst some volume disappeared altogether, as these buyers took the decision to permanently slash print advertising, whether in the form of flyers, leaflets, booklets, in-store publications or other formats.

Between Q1 and Q2 this year, prices for all Publication Paper grades dropped around -Euro€10/t, which was slightly less than we had predicted in our March 2024 report.

With prices in the Woodfree Paper sector heading north in recent months, largely due to rising pulp list prices, the gap between LWC and Coated Woodfree Reels has risen to over Euro€200/t in Q2; a differential we have not seen in around 35 years.



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